

Applications2U



2016: A year in review ...and what's around the corner.



Dan Dillman, CEO

Highlights:



"2016 Fastest Growing
Technology Company in
Pittsburgh"

"2nd Fastest Growing
Company Overall in Region"



Named Platinum Partner



New partnership takes off with
one of country's largest drug
and alcohol rehab providers.

["A2U ACQUIRES LOCAL
CONSTRUCTION COMPANY,
ANNOUNCES NEW FACILITY
SOLUTIONS SERVICES"](#)

A MESSAGE FROM THE CEO

As we close out 2016 and look toward 2017, it seems like an appropriate time for me to reflect upon our success and unveil the plans we have for a bright, new year.

2016 can be summarized in a few words: This year has been a year of explosive growth, change and transition. As I've said before, there are two key reasons that led us to grow as much (and as fast) as we have: our trusted advisor approach and recruiting top-tier, technical talent.

Because of that course, Christmas came early for A2U to the tune of:

- Winning the [fastest growing technology company in Pittsburgh and second fastest growing company across all industries in the region](#)
- [Acquiring Robert's Construction](#)
- Being named to [IGEL Platinum Partner status](#)
- [Growing our team](#) by more than 25 percent
- [Hiring a new sales director](#)

Looking back on these major accomplishments brings into sharp focus for me that A2U ends this year even stronger than last, and better equipped to serve our clients.

In 2017, we will continue to focus intently on finding IT solutions, championing innovation and providing full-service IT consulting and cloud hosting services from one end of the wire to the other.

This coming year, we're excited to break in to the market with a [range of collaboration services](#); enter a new partnership with [Pyramid Healthcare](#), one of the largest drug and alcohol rehabilitation healthcare providers in the country; and develop service-based offerings that give special licenses to clients, delivered in a subscription-like model.

Last but not least, it's hard to believe that this January marks four years since we opened up the value-added reseller side! It's humbling to look back, and then see where we are today. Thank you for contributing to our success - we deeply value your continued partnership.

From our family to yours, *Happy Holidays!*

Dan

A2U KENNYWOOD TAKEOVER DAY 2017

Save the Date: Friday, August 25th



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